	Maturity	Level	vel Task Skill	Performance			Comarketer Specialist [Stream X]		
				Actual	Assessment	Submission	Req.		
				0 - no proficie	0 - no proficie				
				1 - beginner	1 - beginner				
				2 - intermediate	2 - intermediate				
				3 - advanced	3 - advanced				
				4 - expert	4 - expert				
Basic skills	Support	Α	English Writing [Grammar]				✓	Basic Stream	
Quality assurance	Support	Α	QA: quality check work based on briefing (checklist)				✓	Basic Stream	
Quality assurance	Support	В	Retrospective				~	Basic Stream	
Quality assurance	Support	В	Build checklist to review work				✓	Basic Stream	
Quality assurance	Support	В	QA Peers: quality check work of others				~	Basic Stream	
•									
Time management	Support	Α	Able to meet deadlines agreed				~	Basic Stream	
Time management	Support	Α	Able to prioritize work				<u> </u>	Basic Stream	
Time management	Specialist	Α	Able to calculate TPT (Time Per Task)				<u> </u>	General Stream	
· ····· · · · · · · · · · · · · · · ·	- Specialist		note to calculate II I (IIIIe I et Idak)					Scholar Sacam	
Work management [ClickUp]	Support	Α	Manage your work in Home					Basic Stream	
Work management [ClickUp]	Support	A	Daily check notifications and frequent replies				<u>~</u>	Basic Stream	
							<u>~</u>		
Work management [ClickUp]	Support	A	Communicate all updates via ClickUp comments				<u>✓</u>	Basic Stream	
Work management [ClickUp]	Support	Α	Keep track of tasks by updating the status					Basic Stream	
Work management [ClickUp]	Support	Α	Keep (sub)tasks timelines always up-to-date				<u> </u>	Basic Stream	
Work management [ClickUp]	Support	Α	Organizing work with document links in description				✓	Basic Stream	
Work management [ClickUp]	Specialist	Α	Task prioritization with line up				~	General Stream	
Work management [ClickUp]	Specialist	Α	Time tracking on task level				~	General Stream	
Software skills	Support	Α	Google Shared Drive - Apply Structure & Format				~	Basic Stream	
Software skills	Support	Α	Google Docs				~	Basic Stream	
Software skills	Support	Α	Google Sheets Basics				~	Basic Stream	
Software skills	Specialist	Α	Google Sheets: Advanced [VLoop, Conditional Formatting]				<u> </u>	General Stream	
Software skills	Support	Α	Slack: Channels, Threats, Status, DM				~	Basic Stream	
	опррот	-	older onamicis, micals, status, pin					Dable Galeani	
Strategy: Research Customers, Buyers, Competitors	Support	Α	Complete Customer Profile Research				V	Basic Stream	
Strategy: Research Customers, Buyers, Competitors	Specialist	A	Build Ideal Customer Profile (ICP)				<u>~</u>	General Stream	
	_		` '					Basic Stream	
Strategy: Research Customers, Buyers, Competitors	Support	Α	Complete Buyer Research						
Strategy: Research Customers, Buyers, Competitors	Specialist	Α	Build Buyer Persona				<u> </u>	General Stream	
Strategy: Research Customers, Buyers, Competitors	Support	Α	Complete Competitive Audit				~	Basic Stream	
Strategy: Research Customers, Buyers, Competitors	Specialist	Α	Complete Competitive Report				$\overline{\mathbf{Z}}$	General Stream	
Database Management: Account & Contact List Building	Support	Α	Build Target Account List				~	Basic Stream	
Database Management: Account & Contact List Building	Support	Α	Enrich Target Account List				~	Basic Stream	
Database Management: Account & Contact List Building	Support	Α	Update Target Account List				✓	Basic Stream	
Database Management: Account & Contact List Building	Support	Α	Cleanup Target Account List				✓	Basic Stream	
Database Management: Account & Contact List Building	Specialist	В	Build Account Scoring Model				✓	General Stream	
Database Management: Account & Contact List Building	Specialist	Α	Import Target Account List CRM MA				~	Tech Stream	
Database Management: Account & Contact List Building	Support	Α	Build Contact [Lead] List [Sales Navigator]				<u> </u>	Basic Stream	
Database Management: Account & Contact List Building	Support	A	Build Event Attendee List [Website]				~	Basic Stream	
Database Management: Account & Contact List Building	Support	A	Enrich Contact [Lead] List [Apollo, Phantombuster]				V	Basic Stream	
Database Management: Account & Contact List Building Database Management: Account & Contact List Building	Specialist	A	Import Target Contact List				<u>~</u>	Tech Stream	
•	Specialist	А	. 5					recir stream	
Database Management: Account & Contact List Building	Expert		Build Lead Scoring Model						
Database Management: Account & Contact List Building	Specialist	В	Setup Lead Scoring Model [HubSpot]				<u> </u>	Tech Stream	
Database Management: Account & Contact List Building	Expert		Build Database Strategy					General Stream	
Database Management: Account & Contact List Building	Specialist	Α	Run Database Audit				✓	Tech Stream	
Design	Specialist	Α	Design One Pager on brand				~	Creative Stream	
Design	Specialist	Α	Design Datasheet on brand				~	Creative Stream	
Design	Specialist	Α	Design Case Study on brand				<u> </u>	Creative Stream	
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	Maturity	Level	el Task I Skill		Performance			Stream
				Actual	Assessment	Submission	Req.	
Development	Support	С	Recreate Landing page [Wordpress]				✓	Basic Stream
Development	Specialist	В	Create Landing page [Wordpress]				~	Creative Stream
Development	Specialist	В	Create Landing page [HubSpot]				✓	Creative Stream
Development	Specialist	Α	Analyze Landing pages				✓	Analytics Stream
Development	Specialist	Α	Build Forms [HubSpot]				✓	Tech Stream
Development	Specialist	Α	Build CTAs [HubSpot]				✓	Tech Stream
Development	Specialist	В	Build Conversion Path [HubSpot]				~	Tech Stream
Development	Specialist	А	CRO: Optimize Landing Page s				<u> </u>	Analytics Stream
Development	Specialist	Α	CRO: Optimize Forms				✓	Analytics Stream
Development	Specialist	Α	CRO: Optimize CTAs				~	Analytics Stream
Development	Specialist	А	CRO: Optimize Conversion Paths				<u> </u>	Analytics Stream
Content Marketing	Support	В	Complete Content Audit				<u> </u>	Basic Stream
Content Marketing	Specialist	А	Complete Content Research [Topics]				<u> </u>	Creative Stream
Content Marketing	Expert		Build Content Strategy					General Stream
Content Marketing	Specialist	А	Build Content Calendar				✓	Creative Stream
Content Marketing	Specialist	A	Complete Market Research to write Content				V	Creative Stream
Content Marketing	Specialist	A	Write Blog [Post]				V	Creative Stream
Content Marketing	Specialist	В	Deliver Content Infographic				<u>~</u>	Creative Stream
Content Marketing	Specialist	В	Design Infographic					Creative Stream
	Specialist	В						Creative Stream
Content Marketing	Specialist		Write Case Study, including Client Interview					
Content Marketing	Specialist	В	Design Case Study					Creative Stream
Content Marketing	Expert		Write Cheat Sheet					Creative Stream
Content Marketing	Specialist	Α	Design Cheat Sheet				<u> </u>	Creative Stream
Content Marketing	Expert		Write Ebook, Whitepaper					Creative Stream
Content Marketing	Specialist	В	Design Ebook, Whitepaper				~	Creative Stream
Content Marketing	Expert		Write Video Storyboard & Script					Creative Stream
Content Marketing	Expert		Create Video Motion Graphics					Creative Stream
Content Marketing	Expert		Webinar					Creative Stream
Content Marketing	Support	С	Publish Content [Website CMS HubSpot]				~	Basic Stream
Campaign Management	Specialist		Complete Competitive Lead Generation Report				V	General Stream
Campaign Management	Expert		Design Campaign Outline					Creative Stream
Campaign Management	Specialist		Setup Campaign [HubSpot]				<u> </u>	Tech Stream
Campaign Management	Specialist		Publish Campaign [HubSpot]				V	Tech Stream
Campaign Management			Manage & Optimize Campaigns					recir stream
Campaign Management	Expert Expert		Analyze Campaigns					
Campaign Management	Expert	_	Arialyze Campaigns					
SEO	Support	В	Complete SEO Audit				~	Basic Stream
SEO	Specialist		Complete SEO Audit Report Presentation				✓	General Stream
SEO	Support	С	Run Keyword Analysis				<u> </u>	Basic Stream
SEO	Support	С	Run Keyword Gap Analysis				✓	Basic Stream
SEO	Specialist		Run Keyword Analysis with Recommendations				✓	Tech Stream
SEO	Support	С	Run Backlink Analysis				~	Basic Stream
SEO	Support	С	Run Backlink Gap Analysis				✓	Basic Stream
SEO	Specialist	В	Setup Priority Pages SEO Optimization				~	Tech Stream
SEO	Specialist	В	Technical SEO Optimization Plan				~	Tech Stream
SEO	Specialist	В	Technical SEO				✓	Tech Stream
SEO	Specialist	В	On Page SEO Optimization Plan				<u>~</u>	Tech Stream
SEO	Specialist	С	On Page SEO Optimization Plan On Page SEO [Meta data]				<u>~</u>	Tech Stream
SEO		С	On Page SEO [Meta data] Build Backlink Prospect List				<u>~</u>	Tech Stream
	Specialist		•					
SEO	Specialist	В	Build Backlink Strategy				✓	Tech Stream
SEO	Specialist	_	Acquire Backlinks Outreach				<u> </u>	Creative Stream
SEO	Specialist	В	Define Topic Clusters				<u> </u>	Creative Stream
SEO	Specialist	С	Build Topic Clusters Internal Linkbuilding				~	Tech Stream
SEO	Specialist	В	SEO Writing Write Pillar Page [Advanced]				\checkmark	Creative Stream

	Maturity	Level	vel Task Skill	Performance			Comarketer Specialist [Stream X]	Stream
				Actual	Assessment	Submission	Req.	
SEO	Specialist	С	Build Pillar Page [Advanced]				\checkmark	Tech Stream
SEO	Specialist	С	Setup SEO Trackers				✓	Tech Stream
SEO	Specialist	В	Build SEO Dashboard				V	Tech Stream
Digital Advertising SEM PPC	Expert		Complete SEM audit					
Digital Advertising SEM PPC	Support	С	Complete Competitive PPC audit				~	Basic Stream
Digital Advertising SEM PPC	Expert		Complete PPC audit					
Marketing Technology	Specialist	В	Build Static Email List [HubSpot]				~	Tech Stream
Marketing Technology	Specialist	В	Build Email Campaign [HubSpot]				\checkmark	Tech Stream
Marketing Technology	Specialist	В	Publish Email Campaign [HubSpot]				✓	Tech Stream
Marketing Technology	Specialist	В	Build Dynamic Email List [HubSpot]				\checkmark	Tech Stream
Marketing Technology	Specialist	В	Build Email Automation Workflow [HubSpot]				✓	Tech Stream
Marketing Technology	Specialist	В	Setup Email Campaign Reporting				✓	Tech Stream
Marketing Technology	Specialist	В	Analyze Email Campaigns				\checkmark	Analytics Stream
Social Media Management	Support	В	Run Social Media Audit				\checkmark	Basic Stream
Data Analytics	Specialist	В	Build Campaign Performance Report				✓	Analytics Stream
Data Analytics	Support	В	Complete Campaign Performance Report				~	Basic Stream
Data Analytics	Specialist	В	Build Funnel Metrics Report				\checkmark	Analytics Stream
Data Analytics	Support	С	Complete Funnel Metrics Report				✓	Basic Stream
Data Analytics	Support	С	Build Basic Dashboard [Sheets Data Studio]				~	Basic Stream
Data Analytics	Specialist	Α	Analyze Campaign				✓	Analytics Stream
Data Analytics	Specialist	В	Build Google Data Studio Dashboard				~	Analytics Stream
Data Analytics	Specialist	В	Build Marketing Dashboard [HubSpot]					Analytics Stream
PR Free & Paid Publicity	Support	В	Build Publisher List Content Syndication				Z	Basic Stream
PR Free & Paid Publicity	Support	В	Build Press List				\checkmark	Basic Stream
PR Free & Paid Publicity	Specialist	В	Manage Content Syndication Contract				✓	General Stream
PR Free & Paid Publicity	Specialist	А	Analyze Content Syndication Campaign				✓	Analytics Stream
Event Management	Support	В	List building events				✓	Basic Stream
Event Management	Support		Outreaching event organizers				✓	Basic Stream